

Strat Plan Theme:

Stewardship and Synergy

Stewardship – Utilizing and managing all resources that God provides for the glory of God and the betterment of His creation.

Synergy- Christ centered cooperation through building relationship with TSPI Group and our members.



S3 Guiding Principles to achieve 2020 - 2022 Strategic Plan

STEWARDSHIP

How do we take care of the organization's assets?

1. Stakeholders

- Members
- Employees
- BOT
- Partners and Alliances
- Government Regulatory Body (IC, SEC, BIR, Philhealth, Pag Ibig, SSS)

2. Financial Resources

How do we take care of our assets/
Investments?

3. Human Resources

How do we take care of our people?

- Succession Planning
- Institutionalized Training Program



S3 Guiding Principles to achieve 2020 - 2022 Strategic Plan

SYNERGY / COMPLIMENT / REINFORCEMENT

1. IT / IS

Digitalization Program

**2. Insourcing /
Outsourcing**

RPT Management



S3 Guiding Principles to achieve **2020 - 2022 Strategic Plan**

SOCIAL DEVELOPMENT

- 1. Set up of Social Development Group/Committee**
- 2. Approval of Social Development Program**
- 3. Social Services and Relationship Building**



Where We Want To Be



Strategic Direction: 2020 – 2022

Year 1: Jan 2020 – Dec 2020

Governance and Customer Service

1. Reorganize towards market driven organization
2. Focus on customer servicing (using different delivery channels including social media)
3. Streamline operations (maximize outsourcing)
4. Establish Regional Offices (RO)
5. Manualize policies and procedures



Strategic Direction: 2020 – 2022

Year 2: Jan 2021 – Dec 2021

Operations and Technology and HR Development

1. Partner with FinTech companies for automation and digitalization
2. Collaborate with TSPI on MBA MITS plans
3. Integrate microinsurance processes and operations and product development with TSPI NGO
4. Adopt social media to boost TSPI MBA product and services awareness
5. Create TSPI MBA Training and Development Plan for key positions



Strategic Direction: 2020 – 2022

Year 3: Jan 2022 – Dec 2022 Market Niche Creation

1. Simplify application and processes
2. Automate MIS management and regulatory reports
3. Create market niche for new member profiles
4. Execute integrated TSPI and TSPI MBA social development programs
5. Standardize Field Personnel, goals, duties and responsibilities

